



Our Full-Time MBA core curriculum includes MBA 6000, a seven week career curriculum that offers a basic overview of the skills that students will need to prepare them for a summer internship or full-time career opportunity. The course will cover everything from resume writing to networking, with special guests including alumni and local executives. The schedule below is a glimpse of the best of our fall 2011 line-up. This is Career Services - MBA style.

## Wednesday, August 24

### What Recruiters Look for When Hiring Interns

Connie Linardakis, CHRO, Zions Bank  
George Myers, VP HR, Zions Bank  
Heidi Szoke, VP HR Zions Bancorporation

## Monday, August 29

### Careers in Financial Services

Anthony Mirabile, COO, Goldman Sachs  
Christy Alter, VP, Goldman Sachs  
Doug Wells, Partner, Albion Financial  
Jill Taylor, President, Key Bank  
Reese Howell, CEO, Celtic Bank  
Jeff Cardon, CEO, Wasatch Advisors  
Tim Carfi, CEO GE Capital  
Richard Willes, Principal, Ensign Peak

## Wednesday, August 31

### What Recruiters Look For in Resumes

Dan Liston, COO, Granite Peaks  
Jeff Nelson, CEO & President, Nelson Labs  
Julie Brogdon, Talent Acquisition, Rio Tinto  
Barbra Berry, Former HR VP, Myriad Genetics

## Wednesday, September 7

### How To Use LinkedIn for Recruiting

Emily Ayre, Executive Recruiter, Hirepointe  
Connie Linardakis, CHRO, Zions Bank

## Monday, September 12

### Careers in Life Sciences

Amy Anderson, CEO, MediConnect  
Dave McNally, CEO, Domain Surgical  
Scott Parker, former CEO, IHC  
Gordon Crabtree, CFO, U of U Hospitals

## Wednesday, September 14

### Mastering the Elevator Pitch

JD Schramm, Stanford, Communications

## Monday, September 19

### Careers in Digital Media & Internet

Jill Layfield, CEO, Backcountry.com  
Jeff Davis, CEO, Orabrush  
Tom Stockham, CEO, Swarmbuilder  
Phil Hansen, CEO, Clearlink

## Wednesday, September 21

### Networking Workshop

Speaker To Be Announced

## Monday, September 26

### Careers in Consumer Products

Jill Layfield, CEO, Backcountry.com  
Dave Mellon, VP Prod Dev, Black Diamond  
Sarah Barnes, Daily Bread  
Ralph Mondeaux VP Marketing, Overstock.com

## Wednesday, September 28

### How to Interview for Internships

Lawrence Hill, HR Director, Watson Labs  
Robert Buckley, VP HR, Boart Longyear  
Tyler Beck, PG Intern 2011  
Fiona Lin, Alumni  
Emily Ayre, Executive Recruiter, Hirepointe  
Dave Andreasen, Alumni

## Monday, October 3

### Careers in Clean Tech & Sustainability

Michael Cole, Wasatch Wind  
Piper Rhodes, Rio Tinto  
Rich Walje, President CEO Rocky Mountain Power  
James Campbell, Sr. Environmental Analyst, Rocky Mountain Power

## Wednesday, October 5

### How to Prepare for MBA Career Fairs

Jori Psencik, NSHMBA Representative  
Meagan Thornton, MBA2

## WORKSHOPS

## Friday, October 21

### How to Ace an Interview

Anthony Mirabile, COO, Goldman Sachs  
Connie Linardakis, CHRO, Zions Bank  
Barbra Berry, former HR VP, Myriad Genetics  
Jill Layfield, CEO, Backcountry.com

## Friday, February 3

### Have a Social Media Career Plan

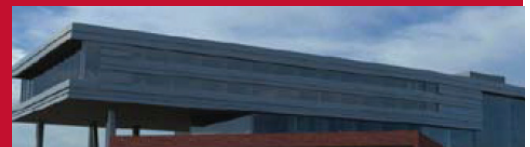
Chip Luman, COO, Hireview  
Jim Bannister, Founder, Spectrum DNA

## Wednesday, November 2

### How to Look for a Job in an Early-Stage Company

## November 7, 9

### How to Succeed in a Case Interview



# BUSINESS CAREER MANAGEMENT CENTER

## Our BCMC Partners

Providing access to opportunities for our Full-Time MBA students

**Adobe**  
Software Development & IT

**Amazon.com**  
Retail and Consumer

**American Express**  
Banking / Financial Services

**ARUP Laboratories**  
Life Sciences / Medical Devices

**ATK**  
Aerospace and Aviation

**Backcountry.com**  
Outdoor Products & Recreation

**Bard Access Systems**  
Life Sciences

**Black Diamond**  
Outdoor Products & Recreation

**Comcast**  
Communication

**Convergys**  
Information Management

**Crescendo Ventures**  
Venture Capital

**Deloitte & Touche**  
Public Accounting

**Delta Airlines**  
Aerospace and Aviation

**Discover Financial**  
Banking / Financial Services

**Disney Interactive Studios**  
Software Development & IT

**Dressler Investments**  
Financial Services

**E\*Trade**  
Financial Services

**eBay**  
Retail and consumer

**Echelon Biosciences**  
Life Sciences

**Energy and Geoscience Institute**  
Energy / Mining

**Enterprise Rent a Car**  
Transportation

**Ernst & Young**  
Public Accounting

**Fidelity Investments**  
Financial Services

**Flying J**  
Consumer services

**Ford Motor Company**  
Financial Services

**GE Healthcare**  
Healthcare

**General Mills**  
Consumer Products

**GKN Aerospace**  
Aerospace and Aviation

**Grant Thornton**  
Public Accounting

**Hershey's**  
Consumer Products

**Hunt Oil**  
Energy / Mining

**InContact**  
Telecommunications

**Intermountain Healthcare**  
Healthcare

**Ivory Homes**  
Real Estate

**JC Penney**  
Retail and Consumer

**Jet Blue**  
Aerospace and Aviation

**JP Morgan & Chase Co**  
Financial Services

**Kimberly Clark**  
Consumer Products

**KPMG**  
Public Accounting

**L-3 Communications**  
Aerospace and Aviation

**Leucadia Financial Corporation**  
Financial Services

**L'Oreal**  
Cosmetics and Beauty

**Natl Credit Union Admin**  
Financial Services

**Novell**  
Software Development & IT

**Omniture**  
Software Development & IT

**Overstock.com**  
Retail and consumer

**PricewaterhouseCoopers LLP**  
Financial Services / Consulting

**Proctor & Gamble**  
Consumer Products

**Regence Blue Cross Blue Shield**  
Healthcare

**Rio Tinto**  
Energy / Mining

**Savage Industries**  
Logistics

**Sinclair Oil**  
Energy / Mining

**Specialized**  
Outdoor Products & Recreation

**Stryker**  
Medical Devices

**Target Corporation**  
Retail and Consumer

**Tesoro Oil**  
Energy / Mining

**UBA Financial Services**  
Financial Services

**University of Utah Healthcare**  
Healthcare

**USTAR**  
Innovation Technology

**Wells Fargo**  
Banking / Financial Services

**Zagg Inc.**  
Consumer Products

**Zions Bancorporation**  
Financial Services

**Zions Bank**  
Banking / Financial Services

## BCMC Programs

Industry specific career coaches

MBA 6000 career strategies

Company information sessions and industry panels

Resume, networking and interviewing workshops

Mock interviews with local executives

Case interview preparation

Company Treks (local)

Study Trips (national)

Alumni Spotlight Trips (National)

Connect U alumni networking group

Facilitation of on-campus company interviews

Access to local and national job database

HR Executive Roundtable

National conference preparation

## Full-Time MBA Employment Statistics – Class of 2011

Full-Time Employment	88%
Average starting salary	\$62,000
High starting salary	\$110,000
High signing bonus	\$25,000
Percent taking employment out of state	36%

*Data as of 4 months post graduation*

## Full-Time MBA Internship Statistics – Class of 2012

Internships acceptance rate	93%
Average salary (monthly)	\$2,473
High starting salary	\$6,700
Percent taking internships out of state	35%

*Statistics based on those students seeking internships*